# UNITED STATES DEPARTMENT OF JUSTICE WASHINGTON, D.C. 20530

# SUPPLEMENTAL STATEMENT

Pursuant to Section 2 of the Foreign Agents Registration Act of 1938, as Amended

For Six Month Period Ending		Decem	December 31, 1975		
	Tot of Month Period Ends		(Insert date)	••	
Name of Registrant			Registration No.		
United States-Japa	an Trade Council			929	
Business Address of R	egistrant				
1000 Connecticut A	Ave., N.W., Washington	n, D. C. 2	0036		
	1 - RE	GISTRANT			
1. Has there been a ch	ange in the information previ	ously furnish	ed in connection w	ith the fol	lowing:
(a) If an individual:					
(1) Residence a	ddress Y	es []	No []		
(2) Citizenship		es [	No [		
(3) Occupation	Y	es [_]	No		
(b) If an organization	on:				
(1) Name	Y	es 🗌	No X		
(2) Ownership o		es 🗍	No x		
(3) Branch offic	Y. Y.	es 🔲	No X		
2. Explain fully all cha	anges, if any, indicated in Ite	em 1.			
IF THE RE	EGISTRANT IS AN INDIVIDU	AL, OMIT R	ESPONSE TO ITEM	MS 3, 4, an	d 5.
3. Have any persons co	eased acting as partners, offing period?	cers, directo No 🕱	rs or similar officia	als of the	registrant during
If yes, furnish the fo	ollowing information:				
Name		Position			Date Connection Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes No 🗷					
If yes, furnish th	If yes, furnish the following information:				
Name	Residence Address	Citizenship	Position	Date Assumed	
	named in Item 4 rendered servic	es directly in furtherance o	of the interests o	f any foreign	
•	n/a each such person and describe b	nis services.			
terminated their Yes [ ]	vees or individuals other than of employment or connection with		_		
If yes, furnish th	ne following information:  Position or			ate terminated	
the registrant when principal in other Yes N	onth reporting period, have any period to the register than a clerical or secretarial, to x  ne following information:  Residence	strant directly in furtherance	e of the interests of pacity?		
Name	Residence Address	Position of connection	va	te connection began	

# II - FOREIGN PRINCIPAL

8.	Yes No x	periodr
	If yes, furnish the following information:	
	Name of foreign principal	Date of Termination
_		
9.	Have you acquired any new foreign principal during this 6 month reporting period?	Yes No X
	If yes, furnish following information:	
	Name and address of foreign principal	Date acquired
10.	In addition to those named in Items 8 and 9, if any, list the foreign principals 1 wherepresent during the 6 month reporting period.	nom you continued to
	Japanese Government	
	III - ACTIVITIES	
11,	During this 6 month reporting period, have you engaged in any activities for or renany foreign principal named in Items 8, 9, and 10 of this statement? Yes	deted any services to No
	If yes, identify each such foreign principal and describe in full detail your activitie	s and services:
	Japanese Government	
	See Attachment	

pages 1 - 8

The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activ-

	ity" as defined below?
	Yes X No No
	If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.
	Japanese Government
	The answer to Item 11 has listed all of the activities of the registrant during the period in question. Some, but not all, of these activities constituted "political propaganda" within the meaning of the Act.
13.	In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?
	Yes No X
	If yes, describe fully.

The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

# IV - FINANCIAL INFORMATION

# 14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8,9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

Date	From Whom	Purpose	Amount
August 6, 1975	Japanese Government, through	For promotion of the	\$80,000.00
	the Japan Trade Promotion	interests of the Govern-	39,541.00
Sept. 30, 1975	Office	ment of <b>Japan i</b> n the	15,000.00
Oct. 30, 1975	11	fields described in Exhibi	t 80,000.00
Dec. 10, 1975	11	B of the Registration	32,811.00
Dec. 15, 1975	tt .	Statement."	17,800.00
Dec. 16, 1975	**	11	5,000.00

Note: In addition to the above, \$13,693.60 was received from members in the form of membership dues. This sum was not received to be used in the interests of the foreign principal, but is reported here in order to make full disclosure of receipts.

\$270,152.00

Total

# 14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value 4 other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

No [x] Yes [ ]

If yes, furnish the following information:

Name of foreign principal

Date received Description of thing of value

Purpose

of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

<sup>3</sup> A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things

# 15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you

- (1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes [X] No [
- (2) transmitted monies to any such foreign principal? Yes No 🕱

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

July 1 -		Date	To Whom	Ритроѕе	Amount
Dec. 31, 1975   Noel Hemmendinger   Salary   9,700.04	Ju1v	1 -	Jean Choate	Salary	\$ 8,810.66
Hiroya Ichikawa   Eugene J. Kaplan   economic consultant fee   14,842.76     Susan MacKnight   salary   8,669.08     Alla n Scholosser   salary   13,672.00     Nelson Stitt   salary   15,023.69     H. W. Tanaka   salary   4,444.51     Allen Taylor   salary   21,638.88     various clerical and   research personnel   salary   salary   21,638.88     Scott Runkle   general public relations   14,000.00     Charles von   West Coast rep. & general public relations   23,000.00     Donald Lerch & Co.   agricultural pub. rel.   6,000.00     Stitt, Hemmendinger   & Kennedy   legal & research   7,200.00     William Dazey   South West rep.   2,400.00     H. Okada   For operating the   Japan Trade Promotion Office   1,600.00     Philip van Slyck   gen. pub. rel.   7,400.94     various   economic conference   5,671.83     various   hospitalization   3,725.26     various   hospitalization   3,725.26     various   books & periodicals   4,780.41     various   general office   1,388.31     various   statistical data & misc. services   4,972.47     various   pamphlets & related   21,487.12     various   pamphlets & related   21,487.12     various   pamphlets & related   21,487.12     various   postage & phone   11,778.50			L975 Noel Hemmending		13,407.16
Eugene J. Kaplan   economic consultant fee   14,842.76     Susan MacKnight   salary   8,669.08     Alla n Scholosser   salary   13,672.00     Nelson Stitt   salary   15,023.69     H. W. Tanaka   salary   4,444.51     Allen Taylor   salary   21,638.88     various clerical and   research personnel   salary   salary   18,154.19     Scott Runkle   general public relations   14,000.00     Charles von   West Coast rep. & general public relations   23,000.00     Donald Lerch & Co.   saricultural pub. rel.   6,000.00     Stitt, Hemmendinger   & Kennedy   legal & research   7,200.00     William Dazey   South West rep.   2,400.00     H. Okada   For operating the Japan Trade Promotion Office   1,600.00     Philip van Slyck   gen. pub. rel.   7,400.94     various   economic conference   5,671.83     various   hospitalization   3,725.26     various   hospitalization   3,725.26     various   books & periodicals   4,780.41     various   statistical data & misc. services   4,972.47     various   pamphlets & related   21,487.12     various   pamphlets & related   21,487.12		11		•	9,700.04
Susan MacKnight   Salary   13,672.00     Alla n Scholosser   Salary   13,672.00     Nelson Stitt   Salary   15,023.69     H. W. Tanaka   Salary   4,444.51     Allen Taylor   Salary   21,638.88     various clerical and   research personnel   Salary   21,638.88     Scott Runkle   Seneral public relations   14,000.00     Charles von   West Coast rep. &   23,000.00     Loewenfeldt. Inc.   Beneral public relations   23,000.00     Stitt, Hemmendinger   & Kennedy   Legal & research   7,200.00     William Dazey   South West rep.   2,400.00     H. Okada   For operating the   Japan Trade Promotion Office   1,600.00     Philip van Slyck   gen. pub. rel.   7,400.94     various   economic conference   5,671.83     various   hospitalization   3,725.26     various   books & periodicals   4,780.41     various   office equipment   663.77     various   statistical data & misc. services   4,972.47     various   pamphlets & related   21,487.12		11			14,842.76
Alla n Scholosser   Salary   13,672.00     Nelson Stitt   Salary   15,023.69     H. W. Tanaka   Salary   4,444.51     Allen Taylor   Salary   21,638.88     various clerical and   research personnel   Salary   18,154.19     Scott Rumkle   General public relations   14,000.00     Charles von   West Coast rep. &   Loewenfeldt. Inc.   General public relations   23,000.00     Donald Lerch & Co.   agricultural pub. rel.   6,000.00     Stitt, Hemmendinger   & Kennedy   legal & research   7,200.00     William Dazey   South West rep.   2,400.00     H. Okada   For operating the Japan Trade Promotion Office   1,600.00     Phillip van Slyck   gen. pub. rel.   7,400.94     various   economic conference   5,671.83     various   hospitalization   3,725.26     various   hospitalization   3,725.26     various   books & periodicals   4,780.41     various   office equipment   663.77     various   general office   1,388.31     various   statistical data & misc. services   4,972.47     various   pamphlets & related   21,487.12     various   postage & phone   11,778.50		11			8,669.08
H. W. Tanaka   Salary   4,444.51     Allen Taylor   Salary   21,638.88     various clerical and research personnel   Salary   18,154.19     Scott Rumkle   general public relations   14,000.00     Charles von   West Coast rep. & Loewenfeldt. Inc.   general public relations   23,000.00     Donald Lerch & Co.   agricultural pub. rel.   6,000.00     Stitt, Hemmendinger   & Kennedy   legal & research   7,200.00     William Dazey   South West rep.   2,400.00     H. Okada   For operating the Japan Trade Promotion Office   1,600.00     Philip van Slyck   gen. pub. rel.   7,400.94     various   economic conference   5,671.83     various   hospitalization   3,725.26     various   taxes   3,468.50     H. G. Smithy Co.   rent   10,361.52     various   books & periodicals   4,780.41     various   general office   1,388.31     various   statistical data & misc. services   4,972.47     various   pamphlets & related   21,487.12     various   postage & phone   11,778.50		11		er salary	13,672.00
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research personnel salary 18,154.19  "Scott Rumkle general public relations 14,000.00  "Charles von West Coast rep. & 23,000.00  "Donald Lerch & Co. agricultural pub. rel. 6,000.00  "Stitt, Hemmendinger & Kennedy legal & research 7,200.00  "William Dazey South West rep. 2,400.00  "H. Okada For operating the Japan Trade Promotion Office 1,600.00  "Philip van Slyck gen. pub. rel. 7,400.94  "various economic conference 5,671.83  "various hospitalization 3,725.26  "various taxes 3,468.50  "H. G. Smithy Co. rent 10,361.52  "various books & periodicals 4,780.41  "various general office 1,388.31  "various statistical data & misc. services 4,972.47  "various research & reports 6,175.00  "various pamphlets & related 21,487.12  "various postage & phone 11,778.50		11	Allen Taylor	salary	21,638.88
Scott Rumkle   general public relations   14,000.00     Charles von   West Coast rep. &   Loewenfeldt. Inc.   general public relations   23,000.00     Donald Lerch & Co.   agricultural pub. rel.   6,000.00     Stitt, Hemmendinger   & Kennedy   legal & research   7,200.00     William Dazey   South West rep.   2,400.00     H. Okada   For operating the   Japan Trade Promotion Office   1,600.00     Philip van Slyck   gen. pub. rel.   7,400.94     various   economic conference   5,671.83     various   hospitalization   3,725.26     various   taxes   3,468.50     H. G. Smithy Co.   rent   10,361.52     various   books & periodicals   4,780.41     various   office equipment   663.77     various   general office   1,388.31     various   statistical data & misc. services   4,972.47     various   pamphlets & related   21,487.12     various   pamphlets & related   21,487.12     various   postage & phone   11,778.50		11	various clerica.	l and	
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Donald Lerch & Co. agricultural pub. rel. 6,000.00     Stitt, Hemmendinger		11	Charles von	West Coast rep. &	
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" Philip van Slyck         gen. pub. rel.         7,400.94           " various         economic conference         5,671.83           " various         hospitalization         3,725.26           " various         taxes         3,468.50           " H. G. Smithy Co.         rent         10,361.52           " various         books & periodicals         4,780.41           " various         office equipment         663.77           " various         general office         1,388.31           " various         statistical data & misc. services 4,972.47           " various         research & reports         6,175.00           " various         pamphlets & related         21,487.12           " various         postage & phone         11,778.50					
" various       economic conference       5,671.83         " various       hospitalization       3,725.26         " various       taxes       3,468.50         " H. G. Smithy Co.       rent       10,361.52         " various       books & periodicals       4,780.41         " various       office equipment       663.77         " various       general office       1,388.31         " various       statistical data & misc. services 4,972.47         " various       research & reports       6,175.00         " various       pamphlets & related       21,487.12         " various       postage & phone       11,778.50		" ]	H. Okada For operating	g the Japan Trade Promotion Offi	
" various       hospitalization       3,725.26         " various       taxes       3,468.50         " H. G. Smithy Co.       rent       10,361.52         " various       books & periodicals       4,780.41         " various       office equipment       663.77         " various       general office       1,388.31         " various       statistical data & misc. services       4,972.47         " various       research & reports       6,175.00         " various       pamphlets & related       21,487.12         " various       postage & phone       11,778.50			Philip van Slyc	κ gen. pub. rel.	
" various       taxes       3,468.50         " H. G. Smithy Co.       rent       10,361.52         " various       books & periodicals       4,780.41         " various       office equipment       663.77         " various       general office       1,388.31         " various       statistical data & misc. services 4,972.47         " various       research & reports       6,175.00         " various       pamphlets & related       21,487.12         " various       postage & phone       11,778.50		11	various	economic conference	
## H. G. Smithy Co. rent 10,361.52 ## various books & periodicals 4,780.41 ## various office equipment 663.77 ## various general office 1,388.31 ## various statistical data & misc. services 4,972.47 ## various research & reports 6,175.00 ## various pamphlets & related 21,487.12 ## various postage & phone 11,778.50		11	various	hospitalization	-
various books & periodicals 4,780.41 various office equipment 663.77 various general office 1,388.31 various statistical data & misc. services 4,972.47 various research & reports 6,175.00 various pamphlets & related 21,487.12 various postage & phone 11,778.50			various	taxes	
various office equipment 663.77 various general office 1,388.31 various statistical data & misc. services 4,972.47 various research & reports 6,175.00 various pamphlets & related 21,487.12 various postage & phone 11,778.50			H. G. Smithy Co	. rent	
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" various postage & phone 11,778.50			various	<del>_</del>	
• • • • • • • • • • • • • • • • • • • •			various		
" various social, memberships, etc. 6,828.70			various	·	
·		11	various	social, memberships, etc.	6,828.70

\$271,265.30

Total

15. (b) DISB	URSEMENTS -	THINGS	OF.	VALUE
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	Yes []	is statement?			
	If yes, furni	sh the following informat	ion:		
	Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
(c)	DISBURSEM	IENTS - POLITICAL CO	NTRIBUTIONS		
	directly or t	6 month reporting period, hrough any other person, with an election to any p caucus held to select car	made any contribution olitical office, or in co	s of money or othe onnection with any	er things of value <sup>5</sup> in
	If yes, furni	sh the following informat	ion:		
	Date	Amount or thing of value	poli	ne of tical ization	Name of candidate
		V - P01	LITICAL PROPAGANI	DA .	Area
pictori the per induce referen foreign	al, or other coson disseming, or in any other to the pole political parts	the Act defines "politic ommunication or express nating the same believes her way influence a recip itical or public interests rty or with reference to the ous, or social dissension	ion by any person (1) will, or which he inte- bient or any section of , policies, or relations ne foreign policies of t	which is reasonable nds to, prevail upon the public within of a government of the United States or	y adapted to, or which , indoctrinate, convert the United States with a foreign country or a promote in the United

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes 🕱 No 📋

racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

American republic by any means involving the use of force or violence.)

17. Identify each such foreign principal.

Japanese Government Foreign Ministry Tokyo, Japan

<sup>&</sup>lt;sup>5</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18.	During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?  Yes X No					
	If yes, identify each such foreign principal, specify amount, and indicate for what period of time.					
	Japanese Governmen Approximately \$130 Six month period		n basis of rati	o to total activities)		
19.	ination of political propagar [X] Radio or TV broadcasts  Advertising campaigns	Magazine or newspaper articles Press releases	the following:    X   Motion picture f   X   Pamphlets or ot publications	minating or causing the disem- films X Letters or telegrams ther X Lectures or speeches		
20.		g period, did you disseminat	<del> </del>	isseminated political propa-		
	ganda among any of the follo	owing groups:				
	X Public Officials	x Newspapers		X Libraries		
	X Legislators	x Editors		X Educational institutions		
	X Government agencies	X Civic groups or as	sociations	Nationality groups		
	Other (Specify)					
21.	What language was used in t	this political propaganda:				
	X English	Other (specify)		18,97-76		
22.	Did you file with the Regist aganda material disseminate Yes $[\overline{\mathbf{x}}]$ No $[]$	<del>-</del>	-	s of each item of political prop- nth reporting period?		
23.	Did you label each item of s the Act? Yes X	such political propaganda ma No	terial with the statem	nentrequired by Section 4(b) of		
24.	such political propaganda m			ination Report for each item of		
	Yes X No					
		VI - EXHIBITS AND AT	TACHMENTS			
25.	EXHIBITS A AND B					
	(a) Have you filed for each		n principals in Item	9 the following:		
	Exhibit A <sup>6</sup> Yes No n/a					
	Exhibit B <sup>7</sup> Yes No					
	If no, please attach the	required exhibit,				
	(a) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?					
	Yes 🗓 No 🗍	•	, w	v. 🗝		
	Yes 🗓 No 🗍	amendment to these exhibit	s? Yes 🗌	No 🔀		

<sup>6</sup> The Exhibit A, which is filed on Form OBD-67 (Formerly DJ-306) sets forth the information required to be disclosed concerning each foreign principal.

7 The Exhibit B, which is filed on Form OBD-65 (Formerly DJ-304) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26.	EXHIBIT C	
	If you have previously filed an Exhibit C <sup>8</sup> , state whether 6 month reporting period.  Yes No X	any changes therein have occurred during this
	If yes, have you filed an amendment to the Exhibit C?	Yes No No
	If no, please attach the required amendment.	
27.	SHORT FORM REGISTRATION STATEMENT	
	Have short form registration statements, been filed by all supplemental statement?  Yes No n/a	l of the persons named in Items 5 and 7 of the
	If no, list names of persons who have not filed the requir	ed statement.
tha cep in a	The undersigned swear(s) or affirm(s) that he has (they he ration statement and the attached exhibits and that he is (to to such contents are in their entirety true and accurate to the state that the undersigned make(s) no representation as to the attached Short Form Registration Statement, if any, insofate (their) personal knowledge.	they are) familiar with the contents thereof and he best of his (their) knowledge and belief, ex- truth or accuracy of the information contained
		(Type or print name under each signature)
oath jori sim	(Both copies of this statement shall be signed and sworn to one a notary public or other person authorized to administer his by the agent, if the registrant is an individual, or by a matry of those partners, officers, directors or persons performing illar functions who are in the United States, if the registrant an organization.)	Lock Hember 1
		allen fech
		Allen Taylor
	Subscribed and sworn to before me atDistrict of	Columbia
thi	s 7 th day of September	
	• 	Joan C. Choate
		(Signature of notary or other officer)  My Commission Fynires June 30, 1077

<sup>&</sup>lt;sup>8</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, Department of Justice, Washington, D.C. 20530.

# Answers to Questions 11 and 12

# 1. Council Reports

(See preface to answer to Question 11, Section 1 (Council Reports)) in Supplemental Statement for period ending June 30, 1971.)

#### Congressional Reports

From July 1 through December 30, 1975, the Council issued 85 daily reports on Congressional activities of interest (Nos. 105 - 189).

## Council Reports

During the period, the Council prepared 32 Council Reports on matters of a general nature. (Nos. 42-74)

- 42 U.S.-Japan Business Leaders Meet in Kansas City
- 43 GATT Multilateral Trade Negotiations Progress Slowly
- 44 Escape Clause Petition on Specialty Steel
- 45 Council Testimony at GATT Hearings
- 46 Senate Subcommittee Reviews Foreign Investment Proposals
- 47 Japanese Planned Indo48 Japan: A Commentary Japanese Planned Industrial Structure in 1985 Revised
- 49 Official Actions Affecting International Trade, June 17-August 4, 1975
- 50 U.S. Exports to Japan, by Commodity, January-December 1974
- 51 Japan: A Commentary (No. 2)
- 52 International Trade Commission Holds Hearing on Automobile Dumping Case
- 53 U.S. Imports from Japan, by Commodity, January-December 1974
- 54 International Energy Developments: Movement Towards an Expanded Producer-Consumer Dialogue -- Part I
- 55 Japanese Industry's International Competitiveness and Future Trade Structure
- 56 Senate Agriculture Committee Reviews Soviet Grain Sales
- 57 U.S. Exports and Imports, by Country, January-June 1975
- 58 U.S. Exports, by Commodity, January-June 1975
- 59 Current Economic Conditions in Japan -- The Impact of the Fourth Round of Anti-Recession Measures
- 60 Conference on Asia: Summary of Remarks
- 61 U.S. Imports, by Commodity, January-June 1975
- 61A Offical Actions Affecting International Trade, August 4-October 8, 1975
- 62 Growth Optimism vs. Pessimism: Controversy Over the Course of the Japanese Economy
- 63 International Energy Developments: Movement Toward an Expanded Producer-Consumer Dialogue -- Part II
- 64 U.S. Exports to Japan, by Commodity, January-June 1975

- 65 Charges of U.S. "Protectionism" Under the Trade Act of 1974
- 65A Official Actions Affecting International Trade, September 29 October 24, 1975
- 66 Foreign-Affiliated Firms in Japan
- 67 Foreign Investment in the United States: Preliminary Findings
- 68 National Foreign Trade Convention Meets on International Economic Issues
- 69 U.S. Imports from Japan, by Commodity, January-June 1975
- 69A Official Actions Affecting International Trade, October 24-November 18, 1975
- 70 Recent Administration Actions Affecting International Trade
- 71 The International Economic Summit
- 72 U.S. Trade Policy Appearance and Reality
- 73 Generalized System of Preferences Implemented
- 74 Japan's Overseas Investments Decline

#### Trade Roundups

During the period, the Council issued 10 reports in a series entitled "U.S.-Japan Trade Roundup", describing activities in Tokyo and Washington affecting U.S.-Japan trade (Nos. 11-20)

# 2. Publications and Research

(See preface to answer to Question 11, Section 2 (Publications and Research) in Supplemental Statement for period ending June 30, 1971.)

# Publications

# United States Exports to Japan by Customs District of Shipment, 1974

Council's annual publication of statistical data on U.S. exports to Japan broken down by customs district. 20,000 copies distributed to the Council's entire mailing list.

# United States Imports from Japan by Customs District of Shipment, 1974

A similar pamphlet dealing with imports. 5,000 copies distributed to selected portions of the Council's mailing list.

#### A Changing Japan in a Changing World Economy

A book-length pamphlet containing the entire proceedings of a conference on the Japanese economy held by the Council in New York last May, participated in by many of the nation's leading academic experts on Japan. 4,000 copies were distributed to selected portions of the Council's mailing list. In addition copies were sent to the editors of all leading newspapers as background information, and to the nearly 300 New York businessmen, bankers, economists, etc. who attended the luncheon which concluded the conference.

# We Need Each Other, Report of the 1975 Japanese Economic Mission to the United States

A pamphlet prepared by Philip van Slyck containing a summary of the activities of the Hasegawa Mission in its travels throughout the United States during March 1975. 5,000 copies were printed and distributed in the cities visited by the mission (Houston, Atlanta, New York and Washington), plus selected portions of the Council's mailing list.

# U.S.-Japan Agricultural Trade Newsletter

The fall 1975 edition of the Council's semiannual agricultural newsletter, sent to a mailing list of 10,000 agri-business related individuals and organizations. Writing, printing and Distribution - \$3500.

#### Research

Council commenced to collect detailed information about the activities of Japanese companies in the United States in preparation for a publication on this subject. A decision on the form and content of such a pamphlet will await the publication in the spring of 1976 of the final reports of the Commerce and Treasury Departments on their current studies of foreign investment in the United States.

During the period Council provided to World Book Encyclopedia at its request a series of statistical data on Japan's foreign trade for inclusion in a new edition of the encyclopedia.

The following memoranda were prepared for the use of the Japanese Government and the Council staff:

"Energy Legislation, which described the provisions of the energy act and the arguments of its supporters and opponents.

"Richardson Confirmation Hearing", describing the details of Elliot Richardson's appearance before the Senate Commerce Committee at a hearing on his confirmation as Secretary of Commerce.

"Oil and Gas Leasing Procedures for Outer Continental Shelf", a description of the government regulations covering the offering of bids by private companies for the right to develop offshore oil deposits.

Editing was completed on the proceedings of the Council's conference held in Tokyo last spring, for publication during the first quarter of 1976; research and editing were completed on a pamphlet on the Japanese economy, to be published during the next period; and research was commenced on the impact on foreign trade of a new wave of escape clause, dumping, and countervailing duty cases.

Research was conducted on (a) a pamphlet on the present state and future prospects of the Japanese economy, (b) a speech, and a possible pamphlet, on Japan's relations with Latin America, and (c) Japan's share of the U.S. market and the U.S. share of the Japanese market.

#### 3. Representation and Lobbying

(See preface to answer to Question 11, Section 3 (Representation and Lobbying) in Supplemental Statement for period ending June 30, 1971.)

On July 22 and 23 Council representatives attended a conference in Washington of the American Retail Federation, in which top U.S. government officials discussed the direction of U.S. international trade policy.

During July the Department of Commerce requested 25 additional copies of the Council's pamphlet "The United States and Japan: A New Economic Relationship" for circulation within the Department and abroad.

On July 28, Noel Hemmendinger testified for the Council before the Trade Policy Staff Committee, which was holding public hearings on international trade negotiations. The Council's testimony covered such topics as (1) the U.S.-Japan trade relationship in the 1980's, in which he urged a long-range view of U.S.-Japan economic relationships, (2) Japan's changing comparative advantage, in which he pointed out the possibility of higher costs of production in Japan, both due to labor and to other costs, (3) Japan's trade barriers, in which he argued that charges of informal trade barriers in the form of "administrative guidance" were not accurate and (4) trade barriers of the United States, in which he argued that what was claimed to be protection against unfair competitive practices could often be designed to protect a particular industry against competition and should be analyzed in light of the total impact on U.S. economy. The hearings were held prior to the beginning of the "Tokyo Round" under the General Agreement on Tariffs and Trade (GATT) and the purpose of the testimony was to put before U.S. decision-makers the Japanese viewpoint on the issues mentioned above.

On July 31 Council circulated copies of Mr. Hemmendinger's testimony to its special mailang list of 700 key Washington officials with international trade responsibilities (members of Congress, members of the Executive Branch and some in industry).

On September 16 Council submitted a brief on Japanese non-tariff trade barriers to another public hearing on international trade negotiations held by the Trade Policy Staff Committee. The brief discussed in detail the current status of Japanese non-tariff barriers, pointing out that the barriers have been steadily reduced over the past few years and were no longer a substantial obstacle to U.S. exports. The purpose of this submission was to put before U.S.-decision makers the Japanese viewpoint on this subject prior to the "Tokyo Round" of the GATT negotiations.

On September 29 Council circulated to its special mailing list of Washington policy makers Council Report No. 59, describing current economic conditions in Japan.

Council arranged two small luncheons to introduce Economic Minister Fukada to influential international trade figures in Washington. One luncheon was with the officials of the Office of the Special Representative for Trade Negotiations, the other with academic experts of the Brookings Institution.

# 4. Conferences

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(See preface to answer to Question 11, Section 4 (Conferences) in Supplemental Statement for period ending June 30, 1971.)

On November 6 Council held a Washington Conference on U.S.-Japan Agricultural Trade in Washington, D. C., organized by Donald Lerch & Co., Inc. Speakers at the conference were headed by Secretary of Agriculture Earl Butz, Ambassador Yasukawa, Ambassador Clayton Yeutter, Deputy Special Trade Representative, and Thomas Foley, Chairman of the House Agriculture Committee. Other speakers included representatives of the nation's leading farm and commodity organizations, including the American Farm Bureau Federation, National Grange, National Council of Farmer Cooperatives, Western Wheat Associates, American Soybean Association, North American Export Grain Association, National Cotton Council and National Cattlemen's Association. The conference provided a forum for Ambassador Yasukawa to present the Japanese viewpoint on agricultural trade. The Council was listed as the primary sponsor of the Conference but a group of farm organizations were nominal co-sponsors. They were: American Farm Bureau Federation, American National Cattlemen's Association, American Soybean Association, Great Plains Wheat, Inc., National Association of State Departments of Agriculture, National Association of Wheat Growers, National Council of Farmer Cooperatives, National Farmers Union, National Grange, U.S. Feed Grains Council, U.S. Meat Export Federation, Western Wheat Associates, U.S.A., Inc. Approximately \$6,000 was expended on this conference.

# 5. Speeches by Council Officials

(See preface to answer to Question 11, Section 5 (Speeches by Council Officials) in Supplemental Statement for period ending June 30, 1971.)

On September 23 Council was a co-sponsor of a Conference for Corporation Executives held in Washington by the School of Advanced International Studies of Johns Hopkins University. The Council's chief economist, Eugene Kaplan, was one of the speakers at the conference.

On September 29 Hiroya Ichikawa, Council's economic research conslutant on the Japanese economy, addressed a meeting of cadets at the U.S. Military Academy at West Point on the Japanese economy.

On October 7 Dr. Hiroya Ichikawa, Council's research conslutant, addressed a meeting of the Scientific Apparatus Makers' Association on the subject "World Economic View from Japan". As a result of his appearance, Dr. Ichikawa was invited to address the annual convention of this organization, to be held in San Francisco during May 1976.

On November 12 Allan Schlosser, Council's legislative director, addressed the Columbus Chamber of Commerce on "Current Status of U.S.-Japan Economic Relations."

On November 16 Dr. Ichikawa addressed a seminar at the School of Advanced International Studies, Johns Hopkins University on Japan and Latin America.

# 6. Press and Media Relations

(See preface to answer to Question 11, Section 7 (Press and Media Relations) in Supplemental Statement forperiod ending June 30, 1971.)

#### Scott Runkle

Prepared and disseminated to the editors of about 100 leading newspapers throughout the country an eight-page backgrounder on Prime Minister Miki, in preparation for his visit to the United States. Each backgrounder was supplemented by a personal letter from Runkle pointing out the importance of the meeting between the Prime Minister and President Ford. There was wide and almost universally favorable news and editorial treatment of the visit, but because it was a news event of major significance (a visit by a head of government of a major ally), it is not possible to say how much the backgrounder contributed to this result.

Prepared a backgrounder on the Emperor and his role in today's Japan, which was distributed in September to the same newspapers which received the Miki material. There was wide and almost universally favorable news and editorial treatment of the visit, but because it was a news event of major significance (a visit by a head of state of a major ally), it is not possible to say how much the backgrounder contributed to this result.

Prepared background material on Japan's low crime rate to be offered to CBS for its "60-Minutes" program.

Prepared three backgrounders on various aspects on Japanese life for possible use on TV news documentary programs. These included "How Much of Japan's Crime Prevention Techniques Could be Applied in U.S. Cities?"; "Japan: The Ultimate Communications-Conscious Country"; and "High Speed, High Density Trains Are Japan's Answer to Mass Transport Needs".

A column by syndicated columnist Joseph R. Slevin appeared in the Philadelphia Bulletin and other papers based on a Council press release on the decline in Japan's exports to the U.S.

# 7. Films

(See preface to answer to Question 11, Section 8 (Films) in Supplemental Statement for period ending June 30, 1971.

# Charles von Loewenfeldt

No formal estimate has been found with respect to the number of people who viewed films noted below, but it is believed that the coverage was the same as the previous film distribution (20 to 60 million) except that a major effort was made to place the films with respect to the visit of the Emperor and Empress and it is believed that these recieved nation-wide coverage.

Submitted a detailed report on distriubtion during the year of the film "24 Hours in Japan".

Circulated to TV stations throughout the country two five-minute news films on the Emperor and Empress of Japan for use in connection with the visit of their Majesties to the United States in early October.

Prepared scripts for the 1975-76 film series.

The documentary film "Growing Up Japanese", prepared by Charles von Loewenfeldt for the Council, was awarded a Golden Eagle Award by the Council on International Non-theatrical Events (CINE). The film was one of the six chosen to represent the United States in international competition in the category of historical and cultural films.

On November 5, the film "A Day For All People" was distributed throughout the country. It describes the workings of the political process in Japan.

# 8. Advice to Japanese Government

(See preface to answer to Question 11, Section 10 (Advice to Japanese Government) in Supplemental Statement for period ending June 30, 1971.)

Scott Runkle prepared an analysis of editorial reaction throughout the United States to the visit of the Emperor and Empress; provided advice to the Embassy on possible questions which might be asked of the Emperor's spokesman; on journalists to be invited to the Emperor's press conference, etc; summarized and analyzed editorial comments in U.S. papers about the Ford-Miki meeting.

Charles von Loewenfeldt submitted a series of recommendations for public relations activities to enhance Japan's image in the United States, including the following proposals: (1) films and film clips, (2) goodwill visits, (3) a symposium in Japan for U.S. businessmen, (4) a Japan-U.S. friendship award, (5) Embassy fashion show, (6) poster competition in U.S. schools on U.S.-Japan friendship, (7) research into teaching material on Japan in U.S. schools, (8) journalism award for best articles on Japan, (9) annual Council award to leading American and Japanese businesmen.

Council covered hearings held throughout the country by the Trade Policy Staff Committee in preparation for U.S. participation in the GATT trade negotiations. A total of ten reports on these hearings was submitted to the Embassy. During the hearings, the Chairman of the Trade Policy Staff Committee complimented the Council, calling it "one of the most reliable and factually accurate trade organizations in Washington". The Council, he said, was the only group which made a point of covering the hearings throughout the United States.

Council prepared five reports on activities, proposals and developments in the executive and legislative branches of the U.S. government.

Council prepared an analysis of a Brookings Institution study on the prospective trade effects of tariff reductions in the multilateral trade negotiations.

#### 9. Press Releases

See preface to answer to Question 11, Section 11 (Press Releases) in Supplemental Statement for period ending June 30, 1971.)

On July 18 Council issued a press release entitled "U.S.-Japan Economic Relations Shifted from a Bilateral to Global Basis", based on the Council's publication "The United States and Japan: A New Economic Relationship".

On August 27 Council issued a press release entitled "U.S.-Japanese Trade Shows Steady Growth in 1974 Despite Recession; U.S. Exports of Coal, Farm Products, Aircraft Rise Substantially". The release was based on the two latest Council publications detailing U.S. exports to and imports from Japan by customs district.

On November 5 Council issued a press release entitled "Japan's Exports to U.S. Drop, but Exports to Middle East and Communist Countries Increase".

# 10. Miscellaneous

During August the Oregon Director of Econmic Development requested twenty copies each of several Council pamphlets for use as briefing material for a Western Governors Mission to Japan.

During September the New York City Council on Economic Education distributed 100 copies of the Council's publication "The U.S. and Japan: A New Economic Relationship" to all high schools in the city of New York.

The Joint Council on Economic Education listed four recent Council publications which were provided in quantity to those attending its annual summer owrkshop.

The December 1 issue of the Japan Letter included a report on the proceedings of the Council's Washington Agricultural Conference.